

2015 CREATIVE AGENCIES NEW BUSINESS LEAGUE

Korea / Aug 2015

RANK THIS MONTH	RANK LAST MONTH	AGENCY	RECENT WINS	ESTIMATED YTD WIN REVENUE (USD \$ m)	RECENT LOSSES	ESTIMATED OVERALL YTD REVENUE (USD \$m)	No.of Wins
1	2	McCann WorldGroup	Nexen Project, Miz Project, JNJ Acuvue Project	4.25		4.15	52
2	1	BBDO	Laneige, PATI Games	3.04		3.04	2
3	3	TBWA	Dermatix, Dongwon F&B Tuna, Yakult Korea	3.49	Conmunication Client	2.67	9
4	4	DDB	KOCIS, Ferrero, Farm Factory, Google Youtube Project	2.71	Bel Korea	2.41	17
5	6	Ogilvy	CJ Lion , Alcon Korea Project, LG U+ Project	2.06		2.06	9
6	5	JWT	NHN Entertainment Project,Nikon Project,KFCC Project	1.76		1.76	6
7	7	Dentsu	J Trust Project, Bridgestone Project, Ajinomoto Project	1.45		1.45	6
8	8	Leo Burnett	Bel Korea Project	0.98		0.98	4
9=	9=	Lowe		0.00		0.00	0
9=	9=	Havas Worldwide		0.00		0.00	0
9=	9=	FCB		0.00		0.00	0
9=	9=	Bates		0.00		0.00	0
9=	9=	Saatchi & Saatchi		0.00		0.00	0
9=	9=	Y&R		0.00		0.00	0
9=	9=	Publicis		0.00		0.00	0
16	16	Grey Group		0.00	Dermatix	-0.53	0
						18.0	105



2015 MEDIA AGENCIES NEW BUSINESS LEAGUE

Korea / Aug 2015

RANK THIS MONTH	RANK LAST MONTH	AGENCY	RECENT WINS	ESTIMATED YTD WIN REVENUE (USD \$ m)	RECENT LOSSES	ESTIMATED OVERALL YTD REVENUE (USD \$m)	No.of Wins
1	1	Starcom MediaVest	ABI	1.6		1.60	2
2	2	Carat	Webzen, K-BIZ, Philips, Gamevil, KERC	1.2		1.23	32
3	4	Dentsu Media	Treasure Island, NUC Electronics, Colopl	1.1		1.10	12
4	3	MediaCom	Wangdduggeong, Elle Golf & Outdoor , Tempur	1.2		1.09	9
5	5	Universal McCann	Nexen Tire, VANS, Wisebay	1.0	Tempur	0.80	17
6	6	PHD	SC Johnson(buying), Unilever(Search)	0.7	Transitions	0.64	4
7	7	ZenithOptimedia	Trivago, Sanofi, Kering	0.6		0.64	4
8	8	MEC	Socar, Lutronic	0.1		0.11	2
9	9	Vizeum	Panasonic	0.1		0.08	1
10	10	OMD		0.0		0.00	0
11	11	Initiative		0.0		0.00	0
12	12	Havas Media		0.0	Subaru	-0.08	0
						7.2	83

METHODOLOGY

The R3 New Business League has been compiled each of the last 156 months using data supplied by 26 multinational agencies on a monthly basis to R3. In addition, this data supplied is balanced against Client Estimates, Nielsen ADEX, discounted to appropriate levels and then converted to a revenue estimate. R3 strives to be accurate in all reporting, but welcomes comments and questions. Please write to greg@rthree.com or visit www.rthree.com for more information or to download a soft copy. R3 is the leading independent consultancy focused on tracking of agency performance, and marketing R0I for clients across the region.

For more details please write to greg@rthree.com